

SURE HiRE

OCCUPATIONAL TESTING

You want to be able to support your local community and also grow professionally. A SureHire partnership can help you do both!

We know how important it is to have the right tools, training, technology, and sales/marketing materials in place so you can provide high-quality services. SureHire's network partnerships are designed with you in mind.

We collaborate with our network partners on everything from onboarding and training certifications to technology automation and even marketing strategies and sales initiatives that can help your clinic reach its full potential.

We do this all while giving you the freedom of choice when deciding which services best suit your business needs and goals. With over 15 years of experience working with clinics across North America, we understand what it takes for a clinic partnership to succeed.

Ready to Partner With Us?

[SUBMIT AN INQUIRY ONLINE](#)

[SEND US AN EMAIL](#)

[CALL US \(EXT. 5\)](#)

What Our Network Partners Say

“ We've been an exclusive testing facility with SureHire for a few years now... they're are easy to work with, provide great communication, and have answers to questions almost immediately. It's great to have a change of pace...and mixing occupational testing in with our daily schedule in the clinic gives us that opportunity. It's also a practical way to gain extra revenue. — Alberta Clinic.

“ We've had a positive experience with SureHire. We enjoy testing, and their online training options are ideal. SureHire's procedures are clear and overall, it has been a good experience. — Ontario Clinic

“ SureHire is very timely with clinic needs. The staff are friendly and provide a pleasant experience. The support that we get when we have to manage tricky situations is very prompt and professional. Our partnership with SureHire offers steady income and good business. — Saskatchewan Clinic

“ We use SureHire's client portal, SureLink, all the time for intake, printing paperwork, and requesting supplies. All the resources are handy! SureHire has strict protocol but they get reliable valuable results. They set a high testing standard. — British Columbia Clinic

“ Here in the office we are going to be using Surelink. It will be easier to get the results and is awesome! SureHire is understanding and wonderful. We have more rapport with SureHire than with other service providers. — Manitoba Clinic



SUREHIRE

Partnerships

Occupational testing can be a complicated process for clinics, especially when it comes to finding the right partner.

SureHire has been providing occupational testing services since 2005, but our reputation is only as good as our partners. We strive to continue to build strong relationships with clinics across North America in order to grow and be successful.

By partnering with us, you can expect a positive experience that will help your business thrive. Our team is equipped to handle any challenges that may arise during the course of working together so both parties can feel confident about their partnership decision. You'll also have access to exclusive training resources and testing opportunities that will allow you to stay up-to-date on industry best practices for occupational testing. Plus, we're always happy to answer questions from clients or prospective ones!

Our Clients

Many of SureHire's clients are companies involved in oil and gas, construction, transportation, mining, and forestry. These clients are assigned an Account Representative, who is employed by SureHire and dedicated to account management.

Your Clients

We support the retention and maintenance of our clinic partners' current business! Our clients simply act as an additional source of revenue. At SureHire, we understand that you already have a work load of your own and have developed a referral program to help us both succeed in our partnership by generating new business.

Referral Program

We offer a Referral Program to our network partners as a tool to generate new business opportunities in your individual geographic regions. We find our network partners have valuable insight into the needs of the local workforce. Together we can anticipate, and meet the demand for testing in your location.

SureHire will provide payment incentives for all new companies that sign up for testing with us!

Exclusivity

SureHire offers an exclusivity program to our partner clinics. This ensures your clinic receives priority scheduling when requests are made in your geographic region. All company concerns, invoicing, and scheduling is taken care of for you.

Our exclusivity contract means that only SureHire participants will be tested at your facility using SureHire's equipment, supplies, proprietary testing protocols, and training programs. Any new testing business will be scheduled and invoiced through SureHire's referral program.

Training

SureHire provides online training and certification at no cost to the clinic. Our training is tailored to SureHire's policies and procedures. PDF manuals can be provided on request of the clinic, and ongoing support from our National Network department is provided.





One-Stop-Shop Collection Sites

A one-stop-shop location is defined as any collection site that offers both occupational testing and health services as outlined below.

Occupational Testing Services

- Drug and Alcohol Testing
- Audiometric Testing
- Respirator Fit Testing
- Lung Health Testing

Occupational Health Services

- Occupational Health Services
- Fitness-To-Work Assessments
- Nurse Assessments
- Physician Assessments

Benefits of becoming a one-stop-shop partner

- Priority status within our booking system, increasing your opportunity for revenue generation.
- Opportunity to diversify revenue stream by enhancing services to local businesses OR enhance business/revenue that aligns with your current business model.
- Full access to specialized, industry-specific training programs to maintain best practices and develop employee knowledge.
- Full access to SureHire's products and equipment for testing standardization.
- Full access to SureLink, our exclusive client portal, to optimize scheduling, communication and individual preferences



Multi-Service Collection Sites

A multi-service location is defined as any collection site that offers a number of services that fall in one of the following categories:

Occupational Testing Services

- Drug and Alcohol Testing
- Audiometric Testing
- Respirator Fit Testing
- Lung Health Testing

Occupational Health Services

- Occupational Health Services
- Fitness-To-Work Assessments
- Nurse Assessments
- Physician Assessments

Benefits of becoming a multi-service partner

- Opportunity to diversify revenue stream by enhancing service offerings to local businesses OR enhance business/revenue that aligns with their current business model.
- Full access to specialized, industry-specific training programs to maintain best practices and develop employee knowledge.
- Full access to SureHire's products and equipment for testing standardization.
- Full access to SureLink to optimize scheduling, communication and individual preferences.



Single-Service Collection Sites

A single-service location is defined as any location that specializes in one particular area of occupational health or testing such as Audiology Clinics, Lung Health Clinics, or X-Ray Clinics. These locations require little to no training as they are considered experts within their specialized field and therefore the set-up process is fairly simplified.

Benefits of becoming a multi-service partner

- No training requirements as they are considered experts within their field.
- Minimal set-up requirements (has all the required equipment, supplies, and qualifications to complete the required services).
- Additional business/revenue that aligns with their current business model.

Ready to embark on an exciting journey?

If you're interested in learning more about partnering with us, we'd love to hear from you! You can submit an inquiry online or connect directly with Network Team.

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